

# Registration

## Form

Register online at  
[www.bottomlineconference.com](http://www.bottomlineconference.com)

or

Fill out and return with payment to the

**Kearny County  
Conservation District  
212 W Santa Fe Trail Blvd.  
Lakin, Ks. 67860**

Name \_\_\_\_\_

Address \_\_\_\_\_

City \_\_\_\_\_ State \_\_\_\_\_ Zip \_\_\_\_\_

**Two Day Pass \$50 X \_\_\_\_\_**

If registration is returned by August 1<sup>st</sup> you will receive an Early Bird Special \$45

\*\*\*The two-day pass will include breakfast, lunch, Social Hour, Dinner on Wednesday and Lunch on Thursday\*\*\*

\*\*\*If you have any special requirements in order to attend, please contact one of our offices for accommodation details\*\*

**Please make Checks payable to  
the Bottom Line Conference!**

# Information

## About Us

Our mission is to inform farmers and ranchers from Kearny County and surrounding areas about increasing profitability through improvement of soil health and water conservation. We will be inviting presenters to speak about several different topics from cattle and farming to Estate planning for your future. We will have main speakers and then several breakout sessions in a smaller setting to allow producers to speak to the presenters in a more intimate setting. We hope to see you all at the 2<sup>nd</sup> Annual

**Bottom Line Conference!**

## Contact Us

Phone: 620-355-7511 ext. 3

Email: [allisha.eastin@ks.nacdnet.net](mailto:allisha.eastin@ks.nacdnet.net)

Web: [www.bottomlineconference.com](http://www.bottomlineconference.com)

\*\*The U.S. Department of Agriculture is an equal opportunity employer, provider and lender.\*\*

\*\* If you have any special requirements in order to attend, please contact one of our offices for accommodation details.\*\*



**KCCD  
212 W SANTA FE  
TRAIL BLVD.  
LAKIN, KS. 67860**



**BOTTOM LINE  
CONFERENCE**

Profitability Through Soil and  
Water Conservation  
in a Dry Climate

**Wednesday August 14, 2019**

**through**

**Thursday August 15, 2019**

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**Kearny County Fair Grounds**

**Presented by:**

***Kearny County Conservation District  
Finney County Conservation District  
Hamilton County Conservation District  
Grant County Conservation District  
Wichita Counservation District  
NRCS and Local Sponsors***

## Keynote Speakers

### Dale Strickler

#### *“Speed is a Liability if you are Going in the Wrong Direction”*

An agronomist for Green Cover Seed, the nation’s leading cover crop specific seed company, based out of Bladen, Nebraska. He grew up on a diversified farm near Colony Kansas, then attended Kansas State university, achieving both BS and MS degrees in Agronomy. He taught agronomy at Cloud County Community College for 15 years, and has been an agronomist for Land O’Lakes, Star Seed, and Valent USA prior to working with Green Cover Seed. He also has his own ranching operation near Jamestown Kansas, where he puts his theories into practice with

(usually) good results.

### Dallas Mount

#### *“Why your Financial Statement might be Misleading”*

Has hands-on experience working in cow-calf, yearling, feedlot and hay enterprises. He received his BS and MS from Colorado State University in Animal Science. Working with the University of Wyoming Extension service since 2001, Dallas has sat at hundreds of kitchen tables helping ranchers find ways to increase profit and improve the financial health of their businesses. Dallas started teaching the Ranching for Profit School in 2012 and quickly established himself as an elite instructor. He still manages to get his boots dirty as he operates his own cell-grazing operation with his wife and kids near Wheatland, WY.

### Mary Jo Irman

#### *“Farming without the Bank”*

Is the author of the book Farming Without the Bank and a Farm Finance Strategist who has set out to change how the farming industry is financed. She helps farmers see there are financial solutions for them and the next generations. Mary Jo’s mission is to take a 100-year-old financial process and turn it around by making the bank plan B rather than plan A, give farmers back control, and allowing the next generation to take over without having to buy the farm from the bank again.

Visit our website for details on vendors and exhibits that will be available.

[www.bottomlineconference.com](http://www.bottomlineconference.com)

## Schedule

### Wednesday

August 14<sup>th</sup>, 2019

#### What to expect:

**Registration, Breakfast, Lunch, Social Hour and Dinner Snacks will be provided throughout the day.**

### Thursday

August 15<sup>th</sup>, 2019

#### What to expect:

**Breakfast and lunch. Snacks will be provided throughout the day.**

\*\*Daily schedules of speakers and breakout sessions will be available at a later date. Please check out our website for further details\*\*

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## Keynote Speakers-

## Continued

### Nick Vos

#### *“Is Moisture what’s really Keeping us from Change?”*

Was a vegetable farm producer in South Africa. Now an American citizen, he resides in Hugoton, KS where he farms corn, soybeans, wheat and sorghum. Nick started using cover crops in 2010 while working for a farming operation and now farms on his own, runs a seed business and a Dorper sheep operation. He will share his farming expertise using cover crops in a “dust bowl” climate.

## Breakout Sessions

Breakout sessions will be held throughout the two days with the key note speakers and other local presenters.

### Dallas Mount

*“Grazing Systems that bring Soil and Profit”*

### Candy Thomas

*“Water Infiltration Rates”*

### Nic Voss

*“Benefits of Sheep Ranching”*

### Michael Thompson

*“It’s Time for a Change”*

### Playa Lakes Joint Venture

*“Mike Carter”*

### Allan Vyhnalek

*“Family Communications and negotiations for Successful Farm/Ranch Planning”*

### Lucinda Hardesty

*“Holistic farm Management”*

### NRCS/FSA

*“Q&A Session”*